

ZeroPoint Global: Compensation Plan Overview

Discounted Retail Package Options

	\$49 Wellness Consultant Kit	\$99 Blue Business Pak	\$199 Emotional Clearing / Vibrational Music Package	\$199 Basic Starter Package	\$499 Personal Starter Package	\$999 Team Starter Package	\$1899 Diamond Complete Package
RETAIL VALUE		\$144.00	\$328.94	\$348.00	\$894.95	\$2,130.40	\$5530.48
DISCOUNT		32%	40%	43%	44%	53%	65%
Annual Membership Fee (1st year included)	\$25	\$25	\$25	\$25	\$25	\$25	\$25
Business Centers	1	1	1	1	3	3	3
Purchase Products Wholesale	X	X	X	X	X	X	X
Forms & Brochures	X	X	X	X	X	X	X
Instructional DVD	X	X	X	X	X	X	X
Personalized Website with Access to Back Office Tools	X	X	X	X	X	X	X
RETAIL PRODUCTS INCLUDED							
Pendant				1	1	1	2
Sirius Balance Pendant						1	2
Clear SET Package			1			1	2
Red NaturaLaser				1	1	1	2
Green NaturaLaser						1	2
Sirius Infinity Pointer					1	1	2
3.5" Frequency Disc					1	1	2
8" Frequency Disc						1	2
Sirius Earth Hearts 5 Pack					1		2
Sirius Earth Hearts Home Pack						1	2
A Sirius Silver		1 (2oz.)				1 (4oz.)	2 (4oz.)
Aum Clay							2 (4oz.)
Citrus Silk Oil Vera		1 (2oz.)					2 (4oz.)
Mint Matrix Oil Vera		1 (1oz.)					2 (4oz.) 2 (1oz.)
Trial Size Oil Vera Set		1			1	1	2
PET							1
Vibrational Music 5 CD Set			1				2
Consultant Kit	1		1	1	1	1	1
COMMISSIONS AND BONUSES							
Retail Commissions		\$0	\$50	\$50	\$50	\$50	\$50
BV Bonuses		75	115	125	250	600	1000
Quick Start Bonuses		\$0	\$0	\$0	\$100	\$250	\$425
		Qualify for Binary Bonuses after one retail sale. All first product purchases are retail (including this package).	Volume promotes you to Senior Consultant for 30 days. Qualify for Binary Bonuses after one retail sale. All first product purchases are retail (including this package). Senior Consultant qualification would otherwise be 100 BV in the Earnings Team sales.	Volume promotes you to Senior Consultant for 30 days. Qualify for Binary Bonuses after one retail sale. All first product purchases are retail (including this package). Senior Consultant qualification would otherwise be 100 BV in the Earnings Team sales.	Volume promotes you to Associate for 60 days. Qualify for Binary Bonuses and MLB after one retail sale. All first product purchases are retail (including this package). Associate qualification would otherwise be 300 BV in Earnings Team sales.	Volume promotes you to Manager for 90 days. Qualify for Binary Bonuses and MLB after one retail sale. All first product purchases are retail (including this package). Manager qualification would otherwise be 1000 BV in Earnings Team sales. However, to qualify for first time Manager Pacesetter Pool, 1000BV in lesser leg volume must be achieved.	Volume makes you eligible for Quick Start Bonuses and Quick Start Senior Manager Rank (Senior Manager qualification is for 90 days). However, to qualify for Sr. Manager Bonus Pool, 5000BV in lesser leg volume must be achieved.

ZeroPoint Global: Compensation Plan Overview

ZeroPoint Global Compensation Program

Network marketing compensation plans should be rewarding at every stage – from beginner to leader. The ZeroPoint Global Compensation Plan is the perfect hybrid – the ideal crossweave of traditional compensation models, but with an innovative twist that's unique to ZeroPoint Global. Also, it's rewarding at every stage of development.

With our unique plan, you're compensated for generating sales volume and for building a strong broad-based organization. Very simply, as you do more, you earn more. You're never penalized for developing leaders who match or exceed your personal achievements. In fact, you make more when your leaders excel.

Getting Started

To participate in the ZeroPoint Global compensation program and become an Independent Wellness Consultant, you must purchase a \$49 Wellness Consultant Kit. Alternatively, you may purchase one of our Discounted Retail Packages for \$199, \$499, \$999 or \$1,899, all of which include the Wellness Consultant Kit at no additional charge. Annual renewal to maintain your status as an Independent Wellness Consultant is \$25.

Retail

In addition to heavily discounted products (45% to 65% off the retail price), our generous Discounted Retail Packages provide a one-time \$50 Retail Bonuses (paid weekly). You can also earn 22% to 50% Suggested Retail Profit on all items you sell consumer-direct either directly or through your personal website provided by ZeroPoint Global. Unlike other bonuses and team bonuses, no Personal Business Volume (PBV) is required to earn retail profits or commissions. Retail commissions can be earned by all Wellness Consultants regardless of their rank and are paid weekly. Retail commissions and Quick Start Bonuses are paid 3 weeks in arrears. (See Commissions and Bonuses Payment Schedule definition on page 8 for examples.)

Quick Start

Starting with the \$499 Package, or as you achieve the rank of Associate Wellness Consultant, you have immediate access to our powerful Quick Start Bonuses. By design, the Discounted Retail Packages advance you in Rank so you can jumpstart your earnings for a specific period of time. Plus, they generate Business Volume (BV), the value used to pay bonuses throughout our generous compensation program. In the following table, we identify the benefits associated with each of our four packages. Retail commissions and Quick Start Bonuses are paid 3 weeks in arrears. (See Commissions and Bonuses Payment Schedule definition on page 8 for examples.)

Quick Start Table

Package	Quick Start Rank	Discount	Retail Commission	Business Volume	Quick Start Bonus	Quick Start Rank Period
\$199	Sr. Consultant	43%	\$50	125	0	30 Days
\$499	Associate	44%	\$50	250	100	60 Days
\$999	Manager	53%	\$50	550	250	90 Days
\$1,899	Sr. Manager	66%	\$50	1000	425	90 Days

Note: For a nominal upgrade fee (\$50 - \$100) plus the price difference, you can upgrade your package at any time to one of the more advanced packages and receive all the associated advantages. The difference between any Quick Start Bonus earned on your original package and the one associated with your upgrade will also be paid. No additional Retail Commission is associated with an upgrade.

The Discounted Retail Packages and Quick Start Bonus program are designed to get your business profitable as soon as possible. For example, as a Quick Start Senior Manager (QSSM), as well as a fully Qualified Senior Manager (QSM) and beyond, you earn 100% of the total Quick Start bonus paid for any Discounted Retail Package you personally promote and sell (see Quick Start Table above). Plus, you earn the difference (20% and 80% respectively) on all sales that come from any Managers (M) and Associates (A) on your team as illustrated below. In other words, you can be paid weekly Quick Start Bonuses on purchases that occur deep within your organization down to the next qualified Sr. Manager or greater rank.

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ZeroPoint Global: Compensation Plan Overview

Note: A **Quick Start Senior Manager** has chosen to build their business with an \$1,899 Discounted Retail Package and is eligible to participate in the Quick Start Bonuses and Team Bonuses only. A fully Qualified Senior Manager (see Monthly Rank Qualifications Table) is eligible to participate in the Quick Start Bonuses and all other bonus types associated with their rank. A **Quick Start Manager** has chosen to build their business with a \$999 Discounted Retail Package and is eligible to participate in the Quick Start Bonuses and Team Bonuses only. A fully Qualified Manager (see Monthly Rank Qualifications Table) will qualify for the one-time Manager Pacesetter Pool. Please note the differences.

For example, Mike chose to build his business with our \$1,899 package and became a Quick Start Senior Manager. Mike sponsored Craig who decided to build his business as a Quick Start Associate with the \$499 package. Craig in turn sponsored Ann who decided to duplicate Mike's efforts and build her business with the \$1,899 package. As a Senior Manager, Mike earned the entire \$100 (100% Quick Start Bonus from Craig's purchase), and he earned \$340 (\$425 X 80% = \$340 Quick Start Bonus) from Ann's purchase. As an Associate, Craig earned \$85 from Ann's purchase (\$425 X 20% = \$85 Quick Start Bonus).

In the following chart, the blue squares represent your personal earnings. The white squares represent the differential override earnings you receive from the Quick Start efforts of your marketing team. In other words, each column represents the earnings available to the rank indicated based on whether the Discounted Retail Package was promoted personally or by a member of your marketing team down to the next qualified Senior Manager or above.

Differential Override Earnings Chart

		SM	
		M	100%
A	80%	20%	
20%	60%	80%	

... and beyond!

Note: 100% of the Quick Start Bonus amount is always paid. For example, when an Associate promotes a Discounted Retail Package, they directly earn 20% of the Quick Start Bonus. The Manager directly above them earns 60%. The Senior Manager directly above them receives the remaining 20%. If there is no Manager between the Associate and the Senior Manager, then the full 80% differential goes to the Senior Manager. When a Manager promotes a Discounted Retail Package, the 20% differential goes to the Senior Manager. This applies to both Quick Start Senior Managers and to fully Qualified Senior Managers.

Diamond Executive Quick Start Bonus

As a Diamond Executive, you earn \$5 from each Discounted Retail Package (\$499 and above) that is uninterrupted by any other Diamond Executive throughout your entire marketing organization. This seemingly simple little bonus, all by itself, can turn dreams into reality.

Monthly Rank Qualifications

Other than Retail Commissions and Profit, to qualify for all other bonuses you and your marketing teams generate, you must remain active by generating 90 personal Business Volume (PBV) monthly from combined personal customer purchases.

You must also meet the Earnings Team Business Volume (BV) requirements established by rank (see Binary Team Bonuses below.) To achieve Executive Manager, Executive Director and Diamond Executive, you must meet the Enrollment Team requirements as noted (see Monthly Rank Qualifications Table below).

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ZeroPoint Global: Compensation Plan Overview

Monthly Rank Qualifications Table

Title	Senior Consultant	Associate Consultant	Manager Consultant	Senior Manager	Executive Manager	Executive Director	Diamond Executive
Personal BV	90	90	90	90	90	90	90
Earning Team BV	100	300	1000	5000	10,000	30,000	75,000
Enrollment Teams					2 SM	3 EM	3 ED

Note: Enrollment Team requirements are met by helping someone in the specified number of teams you are personally responsible for enrolling meet any specified Rank requirements. For example, to become a Diamond Executive, you must have three Executive Director Enrollment Teams. Only fully Qualified Senior Managers help you achieve Executive Manager.

AutoShip Advantage

Starting your very first month, when you generate your 90 PBV through the company's generous AutoShip program, you receive additional exciting benefits:

1. Free Shipping on orders of \$100 or more (USA only)
2. Receive an extra 10% discount off wholesale prices!
3. Immediate Carryover Volume retained monthly (an important benefit that helps you maximize potential earnings as long as you maintain a minimum monthly AutoShip order for 90 BV).

Sign up for Autoship in the month that you join the company, and get your AutoShip set up to ship during your enrollment month or no later than the 15th of the following month with 90 BV, and you will start accumulating Carryover from the first month you join.

*If you do not sign up for Autoship with at least 90 BV in your enrollment month, to be processed no later than the 15th of the following month, Consultants **CANNOT** accumulate Carryover. For example, if you do not sign up for AutoShip in month one, then it will take 90 days of being on AutoShip with 90 BV to start accumulating Carryover in month four.*

AutoShip Retention Bonus Pool

Remain on AutoShip a minimum of three consecutive months (90 BV minimum), and earn a Share in the AutoShip Retention Bonus Pool, starting with your compensation for the third month (paid the month following qualification). You will continue to earn one share each consecutive month you remain on AutoShip. This pool sets aside 2% of the monthly Business Volume generated worldwide and entitles you to earn one share maximum per business center. (You may have up to 3 business centers when you choose to build your business with our \$499, \$999 or \$1899 Discounted Retail Package.) The pool is allocated pro-rata amongst all shares earned.

Leadership Retention Bonus Pool

Help three of your team members duplicate your effort by earning a Share in the AutoShip Retention Bonus Pool, and you earn a share in our Leadership Retention Bonus Pool. This pool sets aside an additional 2% of worldwide Business Volume and allocates it pro-rata amongst all shares earned (one share for every three personally enrolled Autoship Retention Bonus Pool earners). When you take advantage of both the AutoShip Retention and Leadership Retention Bonus Pools, you can mostly pay for your AutoShip order and maybe earn just a little bit extra.

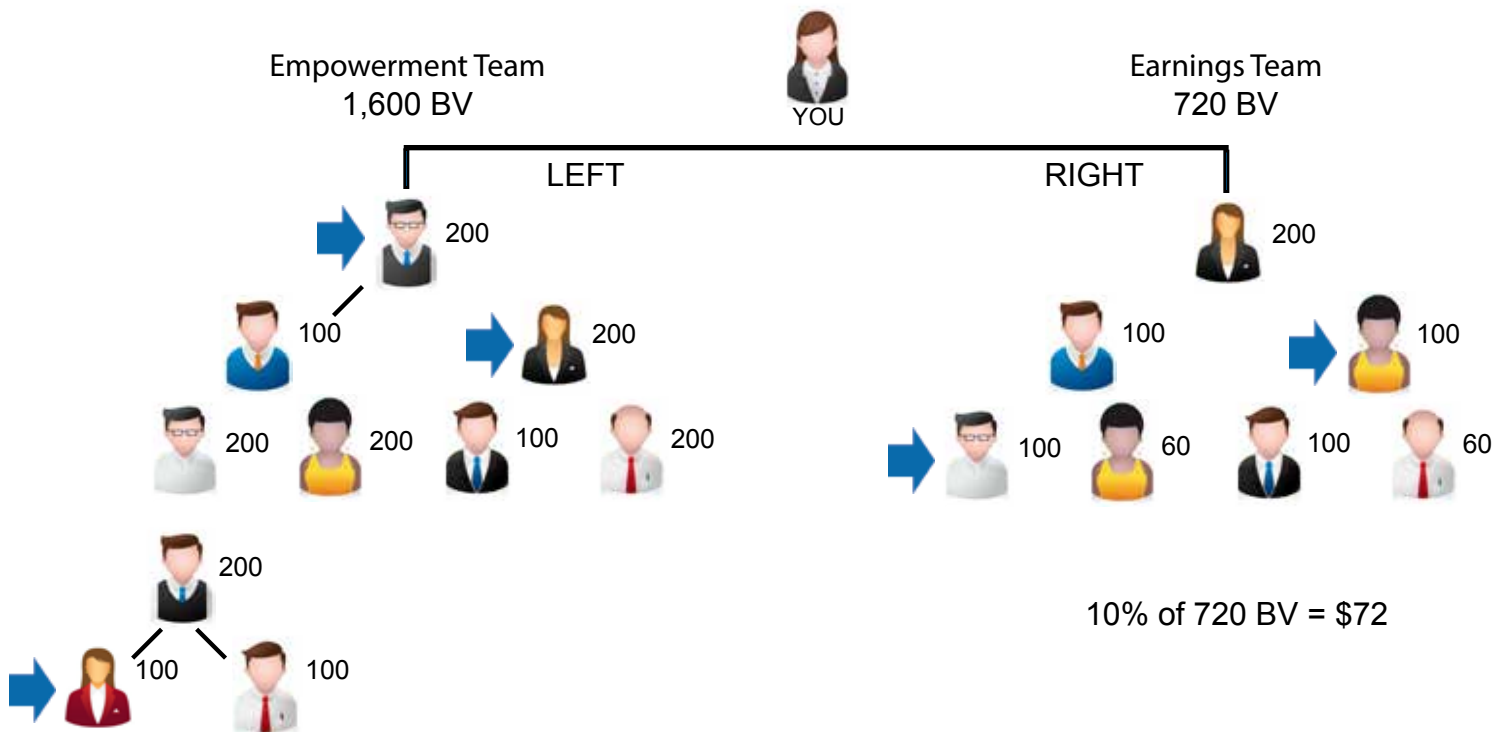
ZeroPoint Global: Compensation Plan Overview

Binary Team Bonuses

Binary Team Bonuses generate residual income that can lead to sustained earning power. The Binary Team Bonus structure has limited width but unlimited depth, to a maximum of 300,000 BV per month. Your enroller will place you on one of the two sides (or teams), and you will do the same with people you enroll, thereby creating a team effect that can benefit everyone on the team. In fact, one of the major benefits of a Binary Team bonus structure is the ability to benefit from people you did not personally enroll who are placed below you by the people above you, and the purchases placed by the people below you create Binary Volume for you.

Each month, you will have a chance to earn a 10% bonus (see Illustration below) on the BV generated by your Earnings Team by being Active (90 BV minimum monthly) and Qualified. "Qualified" signifies that you have met any Monthly Qualifications required by Rank (see Monthly Rank Qualifications Table above). We call the lesser-volume-team your Earnings Team and the larger-volume team your Empowerment Team. As long as you remain Active, volume on your Earnings Team will accumulate and carry over until a minimum of 250 BV is achieved that actually generates payment (no less than \$25 minimum). If everyone in the following illustration had the BV indicated, the Empowerment Team would generate 1600 BV, and the Earning Team would generate 720 BV. The Binary Team Bonus would be \$72 (see note below illustration).

Active & Qualified
Active = 90 BV



= Personally Enrolled

Note: This example is based on a variety of Business Volume (BV), but 90 BV is required to earn bonuses. It does not represent a guarantee of volume or income. Individual effort, skill set and results may vary. Furthermore, your Earnings Team can be on either the left or right, depending on the volume generated and the availability of Carryover Volume as explained.

ZeroPoint Global: Compensation Plan Overview

As you remain Active, all volume that is not included in the 10% Team Bonus payout¹ for any given week (less than 250 in Business Volume on your Earnings Team) will remain as Earnings Team Carryover Volume², allowing you to be paid for it at a later time. You also accumulate Empowerment Team Carryover Volume as an incentive to build a powerful and strong team. When you are paid Binary Team Bonuses, an amount of volume equal to the volume generated by your Earnings Team is subtracted from your Empowerment Team. All remaining volume on your Empowerment team becomes Empowerment Team Carryover Volume, and you are able to accumulate everything you develop, so long as you maintain your minimum 90 BV monthly AutoShip order.

This generous plan provides the potential to be paid on all of the volume in your Earnings Team organization. You can earn up to \$30,000 a month from Team Bonuses³ (300,000 GBV each month) per business center. You can have up to 3 business centers when you choose to build your business with our \$499, \$999 or \$1899 Discounted Retail Package. You can start with our \$499 Discounted Retail Package and become an Associate, choose the \$999 Discounted Retail Package to become a Quick Start Manager, or build your business with our \$1899 Discounted Retail Package and become a Quick Start Senior Manager! By design, it works to your advantage to keep your Empowerment and your Earnings teams as balanced as possible.

¹ This actually represents 5% of the equal amount of volume from both sides of your Binary Team Tree.

² All paid volume is removed before the next bonus period. If at any time you become inactive with an AutoShip order of less than 90 PBV (from personal & customer purchases), all accumulated Carryover Volume is forfeited and removed. Of course, you will continue to earn Binary Team Bonuses based on actual monthly volume.

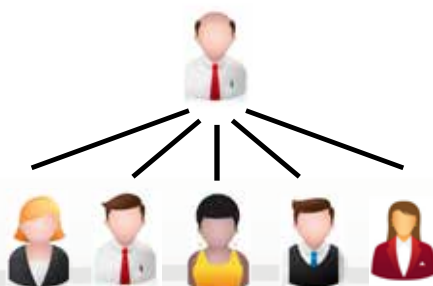
³ ZeroPoint Global does not guarantee volume or income. Individual effort, skill set and results may vary.

Matching Level Bonus

The Matching Level Bonus matches the Binary Team Bonuses from the first four levels of your Enrollment Tree in relation to your personal enrollment activity, regardless of whether they are on your Binary Empowerment Team or Earnings Team. As an Active Associate Wellness Consultant or higher, you qualify to participate in the Matching Level Bonus.

Much like a family tree, your Enrollment Tree establishes your relationship with everyone you have enrolled and the people they have enrolled (and so forth) through multiple levels. Everyone you have Personally Enrolled is on your first level. Everyone they have enrolled is on your second level, and so forth. Picture all of the people in your organization that earned Binary Team Bonuses. Because you helped those people, you have an opportunity to earn a percentage of their bonuses through as many as four levels. Imagine the size of your organization if each person you personally enrolled duplicated your efforts and personally enrolled five other people!

Personally Enrolled Level 1 (Each Starts an Enrollment Team)



ZeroPoint Global: Compensation Plan Overview

The following table identifies the power of this important component of the ZeroPoint Global Compensation Plan. Just imagine earning a matching percentage (up to 50%) of the Binary Team Bonus earned by the people you introduced and those people they introduced to ZeroPoint Global!

Matching Level Bonus

Level	Associate	Manager	Senior Manager	Executive Manager	Executive Director	Diamond Executive
1	20%	30%	35%	40%	50%	50%
2		10%	10%	10%	10%	10%
3			10%	10%	10%	10%
4				10%	10%	10%

Matching Generation Bonus

An Active and Qualified Executive Manager (see Monthly Rank Qualifications Table) or above is entitled to earn Matching Generation Bonuses. A generation starts with a fully Qualified Senior Manager (not Quick Start qualified) and ends with the next fully Qualified Senior Manager (or higher Rank) developed in each team formed under someone you personally enrolled. While levels go from person to person, generations go from organization to organization and include all of the volume generated by the entire generation.

The Matching Level Bonus and the Matching Generation Bonus are similar and based on Binary Team Bonuses. However, the Matching Level Bonus is based on individual earnings, while the Matching Generation Bonuses are based on the cumulative earnings of everyone included in a generation. When we tell you that “the money is in the match”, we are mostly referring to our powerful Matching Generation Bonus. While levels are based on individuals, generations are based on entire organizations!

The following table identifies the Ranks entitled to earn Matching Generation Bonuses and the generations of pay provided:

Matching Generation Bonus

Generation	Executive Manager	Executive Director	Diamond Executive
1	10%	10%	10%
2		10%	10%
3			10%
4			10%

Pacesetter Pools

To encourage teamwork across all boundaries, our powerful Pacesetter Pools enable you to earn bonuses based on the Business Volume of the entire company. That includes the efforts of your Upline, Downline and Crossline, both here in the United States and all around the globe!

The Pacesetter Pools start the first time you achieve Manager (Qualified Managers only). Every person who achieves Manager for the first time earns a one-time paid share in the 3% Manager Pacesetter Pool, which is split pro rata amongst all qualifiers.

Beginning with the 2% Senior Manager Pacesetter Pool, every Qualified Senior Manager or above Rank earns a pro rata share in the pool. The same principle applies to the 1% Executive Manager Pool, the 1% Executive Director Pool and the .5% Diamond Executive Pool: As you go up in rank, you are able to participate in more pools. As a Diamond Executive, for example, you are able to participate in all Pacesetter Pools except the Manager Pool! That represents at total of 4.5% of all companywide Business Volume (2% Senior Manager Pool + 1% Executive Manager Pools + 1% Executive Director Pool + .5% Diamond Executive Pool = 4.5%)!

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ZeroPoint Global: Compensation Plan Overview

Glossary of Terms

Annual Renewal Fee: An annual \$25 administrative fee is required to maintain your status as a ZeroPoint Global Independent Wellness Consultant.

Bonus Pool: A set percentage of global sales set aside to reward qualified participants who meet all requirements specified by rank.

Bonuses: Earnings that are paid on your teammates' sales and purchases.

Carryover Volume: Sales Volume preserved on either your Empowerment Team or your Earnings Team that has not yet resulted in Binary Bonuses.

Commissions: Earnings that are paid on your own retail sales. This does not include your own purchases.

Commissions and Bonuses Payment Schedule: Retail Commissions and Quick Start Bonuses are paid 3 weeks in arrears. Example: A pay period goes from Monday the 5th to Sunday the 11th; that week's funds would be paid out by Monday the 2nd of the following month. All other Bonuses are paid out by the 25th of the following month.

Crossline: All Marketing Teams in ZeroPoint Global that are neither in your Upline nor your Downline.

Differential Override: Associated with the ZeroPoint Global Quick Start Program, where each eligible rank is assigned a percentage of the available bonus amount paid per Discounted Retail Package. The difference between assigned percentages goes Upline until 100% of all available funds are paid.

Downline: The Marketing Team you are responsible for enrolling in ZeroPoint Global plus the people who have been placed in your Marketing Team by your Upline.

Earnings Team: The Marketing Team that constitutes the lesser side of your two-sided Binary Team Tree where Binary Team Bonuses are generated.

Empowerment Team: The Marketing Team that constitutes the stronger side of your two-sided Binary Team Tree, whose sales volume empowers you to earn Binary Team Bonuses.

Enrollment Tree: The family tree-like structure that connects you to the organization responsible for enrolling you as well as the organization you are responsible for enrolling.

Marketing Team: All ZeroPoint Global Independent Wellness Consultants who, much like a family tree, are interrelated through lines of person to person enrollment.

Qualified Manager: A Manager who has met all monthly volume requirements to be paid as a Manager and is eligible to earn the one-time Manager Pacesetter Pool with 1000BV on their Earnings Team.

Qualified Senior Manager: A Senior Manager who has met all monthly volume requirements to be paid as a Senior Manager and is eligible to earn all bonuses associated with this rank.

Quick Start Manager: A Manager who purchased a \$999 Discounted Retail Package and is eligible to earn Team Bonuses and Quick Start Bonuses for the next 90 days. The one-time Manager Pacesetter pool is ONLY paid to fully Qualified Managers with 1000BV on their Earnings Team.

Quick Start Senior Manager: A Senior Manager who purchased an \$1,899 Discounted Retail Package and is eligible to earn Team Bonuses and Quick Start Bonuses for the next 90 days.

Retail Commissions: Earnings associated with our Discounted Retail Packages or earned from Retail Customers. Commissions are paid on your own sales. This does not include your own purchases.

Sponsor/Enroller: The person responsible for your enrollment in ZeroPoint Global.

Upline: All Wellness Consultants who joined ZeroPoint Global before you did that are directly above you.

ZeroPoint Global: Compensation Plan Overview

ZeroPoint Global Compensation Program At a Glance

RANK	1	2	3	4	5	6	7	8
TITLE	Wellness Consultant	Senior Consultant	Associate Consultant	Manager Consultant	Senior Manager	Executive Manager	Executive Director	Diamond Executive
QUALIFICATIONS Discounted Retail Packages (DRP's) help meet qualifications for specified ranks for a limited time. Please see Compensation Plan above for details on how the purchase of a DRP can affect your Quick Start Bonuses.								
EARNINGS TEAM GBV	WELLNESS CONSULTANT KIT \$49	100	300	1000	5000	10,000	30,000	75,000
DRP PURCHASE OPTION		30 Days/ \$199	60 Days/ \$499 DRP	90 Days/ \$999 DRP	90 days/ \$1899 DRP			
PERSONAL BV		90	90	90	90	90	90	90
ENROLLMENT TEAMS							2 SM	3 EM
RETAIL COMMISSIONS FOR DISCOUNTED RETAIL PACKAGE (DRP's)								
	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50
DIAMOND BONUS								\$5
QUICK START DIFFERENTIAL (BONUS AMOUNT VARIES BY DISCOUNTED RETAIL PACKAGE)								
SENIOR MANAGER	(BOTH QUICK START & FULLY QUALIFIED)				100%	100%	100%	100%
MANAGER CONSULTANT				80%	20%	20%	20%	20%
ASSOCIATE CONSULTANT			20%	60%	80%	80%	80%	80%
BINARY TEAM BONUS (EARNINGS TEAM & \$30,000 MAX PER BUSINESS CENTER)								
		10%	10%	10%	10%	10%	10%	10%
MATCHING LEVEL BONUS (ENROLLMENT TREE)								
RANK			Associate Consultant	Manager Consultant	Senior Manager	Executive Manager	Executive Director	Diamond Executive
LEVEL 1			20%	30%	35%	40%	50%	50%
LEVEL 2				10%	10%	10%	10%	10%
LEVEL 3					10%	10%	10%	10%
LEVEL 4						10%	10%	10%
MATCHING GENERATION BONUS (1 GEN = EXECUTIVE MANAGER & ABOVE)								
RANK						Executive Manager	Executive Director	Diamond Executive
GEN 1						10%	10%	10%
GEN 2							10%	10%
GEN 3								10%
GEN 4								10%
BONUS POOLS (SPLIT EVENLY BETWEEN ALL SHARES – PRO RATA)								
AS RETENTION	2%	2%	2%	2%	2%	2%	2%	2%
AS LEADERS	2%	2%	2%	2%	2%	2%	2%	2%
PACESETTER POOLS				3% (1 ST TIME AS QUALIFIED MANAGER)	2%	1%	1%	0.5%

Commissions and Bonuses Payment Schedule: Retail Commissions and Quick Start Bonuses are paid 3 weeks in arrears. Example: A pay period goes from Monday the 5th to Sunday the 11th; that week's funds would be paid out by Monday the 2nd of the following month. All other Bonuses are paid out by the 25th of the following month.



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